



**INDIAN  
BUSINESS  
SCHOOL**

# **Advance Corporate Budgeting, & Forecasting**

**Master Corporate Budgeting  
& Forecasting**



**TRANSFORM YOUR BUDGETING  
KNOWLEDGE INTO STRATEGIC  
FINANCIAL FORESIGHT**

**+91 931 524 3164**  
**[www.ibsedu.co/](http://www.ibsedu.co/)**

# Course Highlights

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Comprehensive Curriculum

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Practical Learning

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Expert Instructors

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Queries Resolved in 4 Hours - Max 48

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Financial Statements Analysis

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Performance Analysis

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Budgeting and Forecasting

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Strategic Business Planning





# About Us

**Trusted by 10000 + Professionals and Leading Organizations.**

## Why Indian Business School?

At Ibsedu, we don't just teach theory—we prepare you for the real world. Our courses are crafted by industry experts and taught by faculty with global academic and corporate experience, including alumni from top institutes.

- 99.99% Practical Training
- Future-Proof Skills
- Career Acceleration
- Experiential Learning
- Industry-Led Curriculum
- Strong Placement Support
- Guaranteed Placement
- Learn Anywhere, Anytime
- Expert Interview Prep.
- Instant Query Resolved



## Who Should Enroll

- Finance professionals seeking to enhance their budgeting, forecasting, and strategic planning capabilities.
- Accountants and analysts aiming to transition into FP&A or corporate finance roles.
- Students and freshers in finance or accounting wanting to build real-world FP&A skills.

## Course Outcomes:

- Develop and manage comprehensive operational, cash, and capital budgets. Perform in-depth financial and variance analysis to support strategic decisions.
- Apply advanced forecasting techniques using Time Series, Regression, and Scenario Planning. Build integrated financial models combining budgeting and forecasting.
- Communicate financial insights effectively to stakeholders and leadership., make this shorter

# About Instructor

Visionary Finance Leader | Author | Creator of Top-Rated Courses with Students Worldwide



Md Sanaullah, **US CMA**  
**Founder | Finance Controller**

**Md Sanaullah** is an accomplished Finance Controller, CFO-level strategist, and educator with 15+ years of experience in financial leadership, accounting, business process transformation, and financial planning & analysis (FP&A).

Over the past **5 years**, he has also been a leading finance educator, mentoring over 10 thousand of students worldwide at **Indian Business School** ([Tbsedu.co](https://tbsedu.co)) and consistently maintaining a **4.4+ Rating**

- He currently serves as the Financial Controller at USA Firm, leading financial transformation, cost optimization, compliance, and strategic decision-making in a dynamic, high-growth environment.
- He is also the Founder of Indian Business School, an institution committed to empowering finance professionals through industry-relevant courses and mentorship.
- Finance Excellence: Spearheaded ERP & RPA transformations, optimized costs by \$5M+, and accelerated reporting cycles by 30%
- Educator & Thought Leader: Trained 3K+ students, authored Couples of Finance Books, and founded Indian Business School.
- Strategic Impact: Led \$50M+ financial planning realignments, enhanced ROI by 12%, and streamlined SOX compliance.
- Tech & Analytics: Mastery in SAP, Oracle, Power BI, Tableau, IFRS/GAAP compliance, FP&A, and M&A due diligence.

# Why FP&A is Trending Worldwide?

## Global Surge in FP&A Demand

- **Rapid Job Growth:** FP&A ranks as the 13th fastest-growing role in the U.S., with over 78,000 positions, reflecting a significant uptick in demand. Source: [Datarails](#)
- **Projected Market Expansion:** The cloud-based FP&A software market is anticipated to reach \$8.5 billion by 2026, growing at a 28% annual rate. Source: [MGI Research](#)
- **Global Adoption:** Countries like India, Pakistan, and the Philippines are among the fastest-growing markets for FP&A, indicating widespread international interest.

## FP&A vs. Other Finance Roles: A Comparative Overview

Role	Median U.S. Salary (2023)	Key Focus Areas	Career Trajectory
FP&A Professional	\$99,010	Forecasting, Strategic Planning	CFO, Head of Strategy
Financial Manager	\$156,100	Budgeting, Financial Reporting	CFO, Finance Director
Accountant	\$78,000	Compliance, Auditing	Controller, Senior Accountant
Investment Analyst	\$95,000	Market Analysis, Portfolio Management	Portfolio Manager, Investment Strategist

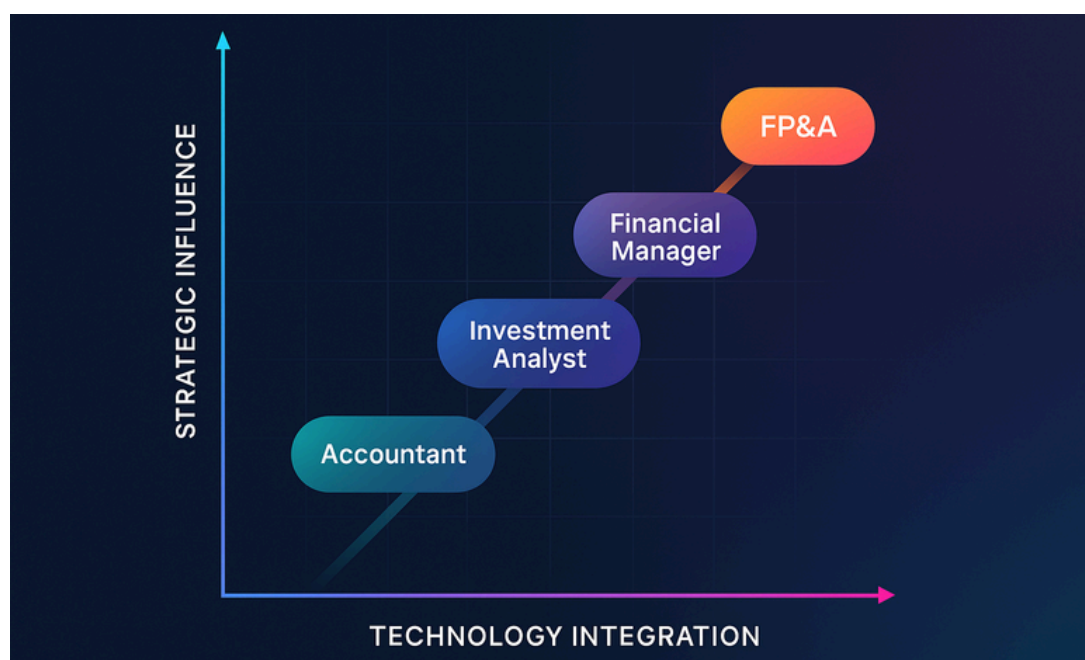
Role	Median Salary (INR/year)	Key Focus Areas	Career Trajectory
FP&A Professional	₹9.2 Lakhs	Forecasting, Strategic Planning	CFO, Head of Strategy
Finance Manager	₹14 Lakhs	Budgeting, Financial Reporting	CFO, Finance Director
Accountant	₹6.7 Lakhs	Compliance, Auditing	Controller, Senior Accountant
Investment Analyst	₹11 Lakhs	Market Analysis, Portfolio Management	Portfolio Manager, Investment Strategist





## Certification & Community Invitation

- Earn a Recognized FP&A Certification: Upon successful completion, receive an industry-recognized FP&A certification—demonstrating your expertise, credibility, and commitment to professional excellence.
- Join the IBS Alumni Network: Become part of the prestigious IBS Alumni community and connect with finance leaders across industries.
- Be a Member of the IBS Social Marketing Club: Boost your personal brand, enhance your digital skills, and collaborate with peers through the exclusive IBS Social Marketing Club,



# Instructor Testimonials

**Md Sanaullah | US CMA, M Com, B Com |**

Financial Controller



★ 4.4 Instructor Rating

🏆 3313 Reviews

👤 9,946 Students

▶ 16 Courses

**Enroll Today** and Elevate Your Financial Strategy Skills

## Students Testimonials:

**Priya Mehta, Finance Manager**

★ 4.5/5 (1 months ago)

The practical approach and real-world examples made complex concepts easy to grasp

**Poornisha R.**

★ 4.5/5 (2 months ago)

An excellent course! The instructor covered all key topics—forecasting, budgeting, and variance analysis—with practical, real-life examples that added great value. Personally, I found variance analysis a bit challenging due to the number of formulas involved. It would have been even better if some memory aids or tricks were provided to help recall them. Overall, a comprehensive and valuable package for anyone in FP&A.

**Satrughan S.**

★ 5.0/5 (3 months ago)

Very practical! This is exactly the course I was looking for. Thank you so much, sir!

**Ridhisri S. U.**

★ 5.0/5 (1 month ago)

The course was definitely useful.

**Ravishankar K.**

★ 4.5/5 (5 months ago)

Good explanations with relevant examples. A solid learning experience.

# Contact Us



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